



Jim Dickeson

Import Export Compliance Professional | eLearning Developer

1.206.275.3866 | jim@dickeson.net

I have the depth and breadth of import export compliance experience that comes with 20+ years of working in freight forwarding, customs brokerage, in-house trade compliance in the high tech arena, consulting and training. I am accustomed to dealing with U.S. Customs and Border Protection (CBP), U.S. Departments of Commerce (BIS), State (ITAR) and Treasury (OFAC), and the U.S. Bureau of the Census. Technically savvy, I have a knack for teasing software applications to get just what I need from them. And in recent years, I have been developing computer based training - elearning.

Recent Activities:

- Export Control Forum hosted by the Bureau of Industry and Security (BIS), February 22 – 23, 2010, Irvine, CA.
- Presented at Complying with the International Traffic in Arms Regulations (ITAR) hosted by the Export Council of Oregon, October 28, 2009, Portland, OR.
- Export Chair of the Western Cargo Conference (WESCCON) of the Pacific Coast Council of freight forwarders and customs broker associations, October 8 – 11, 2009, Palm Springs, CA.
- Lectured on U.S. Export Controls and License Determination, hosted by the World Trade Club, February 25, 2009, Seattle, WA.

Professional Experience:

Import Export Geeks, Seattle, WA, 2009 – present **Owner**

Develop and sell computer-based import export compliance training via the internet

Lynden International, Seattle, WA, 2006 – present **Assistant Vice President Customs Services** **Corporate Compliance Manager**

Reduce regulatory risk of international freight forwarder and customs brokerage with 30 branch operation

- Audit using Customs' ACE, Census' AES, and Lynden's system's extracts
- Classify commodities to Harmonized Tariff System, Schedule B, ECCN, ITAR
- Determine Commerce, State, and Treasury Department licensing requirements
- Develop computer-based training for Lynden's Learning Management System in compliance, as well as jointly in DOT's Hazardous Materials Regulations
- Instruct and mentor import and export operational staff in 30 branch offices
- Consult with internal and external customers on regulatory matters
- Strategize with Sales to construct compliant, profitable client relationships

Import Geeks, Seattle, WA, 2005 – 2006
Owner

Freelance import/export compliance consulting with several west coast firms, including

- Export compliance assessment of nuclear power test equipment manufacturer
- Classification, origin and quota determinations for clothing importer

JPMorgan, Inc. (formerly Vastera, Inc.), Dulles, VA, 2002 – 2005
Senior Consultant

Consulted clients on import/export compliance and supply chain security throughout North America

- Performed compliance assessments, recommending improvements
- Trained client staff and implemented internal controls
- Analyzed clients Customs' ITRAC data using MS Access
- Won Customs protests and rulings requests
- Co-developed C-TPAT offering, qualified clients for membership
- Qualified products for NAFTA
- Mentored junior level consultants

Stratus Technologies, Inc. (formerly Stratus Computer, Inc.), Maynard, MA, 1996 – 2002
Trade Compliance Specialist

Directed import and export compliance for computer manufacturer

- Controlled in excess of \$100 million in annual compliance penalty exposure
- Reduced customs inquiries by 90%; no penalties issued
- Created MS Access database of product classifications, available over intranet
- Improved transit times by streamlining clearance process
- Managed relationships with government agencies and service providers

Education:

- MBA, Syracuse University, 2006
- BBA, Wichita State University, 1981

Affiliations:

- Customs Brokers and International Freight Forwarders Association of Washington State
- Board Member, Seattle World Trade Club
- Board of Advisers, AIESEC Seattle
- Toastmasters International